## PORTFOLIO MANAGEMENT

# 6 OVERALL INVESTMENT POLICY CONTINUED

6.3 Asset classes that may be used in your Portfolio	6.4 Restrictions on discretionary management
We need to establish your understanding of how various different asset classes may be used in the construction of your Portfolio, to ensure it is suitable for your circumstances. In signing this form you are agreeing that we may incorporate the full range of asset classes within your Portfolio as part of managing it in accordance with your specified Investment Objective(s) and Risk Profile(s).	If you would like to place any restrictions on where your money should be invested (eg areas or companies to avoid due to moral, ethical, political, corporate views etc, or existing holdings that should not be sold) please provide details below:
Traditionally, the portfolios we may age have contained equities (both individual and in conjective managed funds), fixed interest stocks (such as Government gilts and corporate bonds) and cash. Historically, equity based investment has delivered the best long term returns and therefore, it often forms a considerable part of our client portfolios; however, it is the asset class that can exhibit the greatest up or down movement in value, which is called volatility. Consequently, you should consider this when deciding your Investment Objective (s) and Risk Profile(s). In recent years, we have been able to include a wider range of investments in portfolios that are sometimes referred to as alternative assets. These are designed to reduce volatility and, hence, risk. There are many different types of alternative assets, but two we use most often are known	
as fund of hedge funds and struc ured products, though we may also invest in areas such as commodity or property funds.	
Please confirm the following	
We approve of and understand how different asset classes may be used in the construction of our Portfolio including	
equities (both individual and in co lective managed funds), fixed interest stocks (such as Government gilts and	
corporate bonds), cash, hedge funds, structured products, property funds and commodity funds, as described in the	
paragraphs above, the Terms of E usiness and the Guide to Discretionary Investment Management.	
Yes No	
If your answer is <b>'No'</b> to the above question, it is unlikely that Rathbones will be able to assist you with your	
investment needs without placir g some restriction	
on the asset classes in and diversification of	
your Portfolio.	
Should this be the case, you should discuss this with your Investment Manager and if necessary agree restrictions in Section 6.4 of this form.	

# 6 OVERALL INVESTMENT POLICY CONTINUED

## 6.5 Investment Objective

In Section 7, you will be asked to ir dicate the Investment Objective for each of your Funds. The possible options are:

## a Capital growth priority

Income requirement will not be a prime consideration and emphasis will be placed on investments considered to have longer term growth potential.

# b Balanced between capita growth and income A combination of (a) and (c designed to produce

growth both in capital and income (albeit at a lower level of growth and income than might be achieved in (a) or (c)).

#### c Income priority

Income considerations will be given priority over and above the long term prospects for capital growth, which may result in the ero sion of the purchasing power of capital.

#### 6.6 Risk Profile

In Section 7, you will be asked to indicate the Risk Profile for each of your Funds. The possible options are:

#### a Lower

Investments will normally comprise leading UK companies, unit and investment trusts, including those investing in major international markets, and possibly, where income is important, fixed interest securities.

#### b Medium

In addition to those included in (a), investments might include any UK company as well as large overseas listed companies. The Portfolio could therefore include a proportion of medium sized or smaller UK companies and have a greater exposure to international markets.

### c Higher

In addition to (a) and (b), investments might include a greater exposure to more volatile markets and to securities without an official listing with the objective of achieving higher than normal capital and/or income returns. This policy would inevitably involve higher risks.

## PORTFOLIO MANAGEMENT

# FUND OPENING

ease tick one Investment Objective and one sk Profile for your Fund. Please do not leave this ection blank.	
vestment Objective	
Capital growth priority	
Balanced between capital (rowth and income	
Income priority	
tisk Profile	
Lower	
Medium	
Higher	
7.1 Investment management service	
Portfolio at their discretion, based on your requirements.  If you require the Fund requested above to be managed on a non-discretionary basis, please refer to Section 3 — Non-discretionary investment in an agement service in the Terms of Business and discuss this with your Investment Manager before confirming the details below.  Additional main Funds may be requested beyond that which has already been selected above (for example, 'B' Funds). For each additional Fund, the following informatic is required: how the Fund(s) will be managed (discretionary) or non-discretionary), the Investment Objective, Risk Progrand purpose. This should also be discussed with your Investment Manager before or infirming the details below	on ary file

## PORTFOLIO MANAGEMENT

## 8 PORTFOLIO INCOME

#### Please complete

In this Section you have the oppor unity to decide what you would like done with income generated within your Portfolio. You may choose for it to be retained in your Portfolio for subsequent reinvestment or have it paid out periodically either wholly or as a fixed amount.

## If you require:

- all of the income generated to be retained for reinvestment, please tick the F etain for reinvestment box;
- all of the income generated to the paid out monthly
  or quarterly, please tick the All it come box and tick
  Monthly or Quarterly as appropriate;
- a fixed amount to be **paid out** monthly or quarterly, please enter the value to be paid out in the *Fixed amount* box and tick *Monthly* or *Quarterly* as appropriate.

	I etain for	Pay out <sup>1</sup>	P	eriod <sup>2</sup>
	1 sillyestillent	All income Fixed amount	Monthly	Quarterly
Main Fund	12	<u>\$</u>		

- 1 If you require a fixed amount to be | aid out and insufficient income is generated by the Fund during the period, a capital withdrawal will need to take place.
- 2 If you choose to have income paid ( ut please select how regularly this should occur by ticking the Moi thly or Quarterly boxes as appropriate.

## PORTFOLIO ADMINIST RATION BANK DETAILS

Please complete	9.2 Overseas/International bank account
Please provide appropriate bank de ails so that payments can be made to you. If you prefer to have payments made to an overseas bank account please provide details in Section 9.2.	Name of bank
9.1 Bank account	Bank address/country
Name of bank or building socie ty	
Account name	
Bank account number	Account name
Bank sort code	
	SWIFTBIC/Bank code
Building society roll number	
	Account number (outside Europe)
	IBAN (within Europe)
	Reference (if required)

# PORTFOLIO ADMINISTRATION 10 CONNECTED PERSONS

Please complete where appropr ate.  Please note that the names you Persons are for reporting purpor retains discretion on the reports any of these persons taking into you may provide in Section 11, Page 23.  Reporting is available as described in Section 11, Page 23.  Accountant  Company name	Solicitor Company name  Title  Mr Mrs  Ms Miss Other (please specify)  Surname
Mr Mrs	Forename(s)
Ms Miss Other (please specify)  Surname	Address
Address	Postcode  Telephone  Email
elephone	

## PORTFOLIO ADMINISTICATION

# 10 CONNECTED PERSONS CONTINUED

Please complete where appropriate.	Other Connected Person
Financial Adviser/Intermedian  Company name  Title	Relationship  Schone Administrator  Company name (if applicable)  13-spoke Para or Services  Title
Mr Mrs  Ms Other (please specify)	Title  Mr Mrs  Ms Miss Other (please specify)
Surname	Surname  M. C. A. C. S. L.
Forename(s)  Address	Forename(s)  Address
	Dans House 33-35 Dans lone Condon
Postcode  Telephone  Email	Postcode  WW7 USD  Telephone  DZ476010285  Email  TOP & beap ke ponsum
	corvier co, uc.

If there are additional Connected Persons, please enter the details in the Client notes Section on Page 24.

## PORTFOLIO ADMINISTRATION 11 REPORTING

Please	com	plete

For all clients

Periodic reports are available to clients and Connected Persons in printed format and/or or line. We ask you to indicate below which individual should receive which reporting option.

Please note that, if you or a Connected Person selects the Online Portfolio Service rather than the printed options, a valid email address m ust be provided in Sections 4 and/or 10.

	Online Portfolio Service valuations	Printed valuations	Online Portfolio Service Taxation Papers	Printed Taxation Papers <sup>1</sup> (tick one box only)	Annual Regulatory Report <sup>2</sup>	Contract notes <sup>3</sup>
Trustee/Director 1						
Trustee/Director 2						
Trustee/Director 3			×	×	$\triangleright$	
Trustee/Director 4	$\overline{\mathbf{X}}$	$\geq$				
Accountant						
Solicitor						
Financial Adviser/Intermediary						
Other Connected Person		$\boxtimes$				
Valuation frequency  Please tick one of the following I frequently valuations are to be re  Six monthly – March and Sep  Six monthly – April and Septe	ceived⁴. ember	se on Se Ta.  2 By au	lected the Online by be sent to one ection 4 or a profe exation Papers boo default, the Anni thorised officer a	Portfolio Service recipient, either a essional adviser, so ses. ual Regulatory Re s listed in Section	pers will not be sen option. Printed Taxe n authorised office o please tick only o port will be sent on 4. lividual contract not	ation Papers will r as listed in ne of the printed ly to an
Six monthly – June and Dece  Three monthly		pro pri we an rex Fo	ovided. Details of a nted valuations. H all, please place tic d these will be pro quire dispatch on a r all other Funds,	all contract notes to lowever, if individuates ks in this column ovided in a timely no a T+1 basis, pleas these will be sent	will be included in the all contract notes are to indicate who sho nanner. Should you a contact your investe the Fund holder. Wit to six monthly—	ne online and e required as uid receive them specifically stment Manager.

30 September for charities and six monthly - 5 April and 30 September

for trusts, companies and similar entities.

## 12 CLIENT NOTES

Please attach additional sheets specify the number of sheets in	as necessary and the box below.	
		If additional sheets have been used please specify the number.

## 13 CLIENT VERIFICATION - ENTITY

Please ensure that all copies p ovided are clearly legible.

This page does not apply to Ba e Trusts except for footnote 1 below.

Please note that a minimum of two trustees, directors or other authorised officers must sign this document for it to be valid. They must be listed in Section 4 and must provide identity verification documents as per this Section.

Please note that the information provided below applies to UK clients only and is not comprehensive.

For overseas clients and UK clier ts unable to provide the verification documents listed below, your investment Manager will be pleased to expla n what is required.

## 13.1 Getting your documents certified

We are required to verify the ider tity and address of every prospective client, both ind viduals and entities, by obtaining suitable certified docur rents. Certification may be performed either by a Rathbones staff member or a third party as follows:

## Rathbones certification

You can bring the appropriate or ginal documents (see below) with you to a meeting with your Investment Manager who will take a copy of the originals and complete the certification proces s for you.

## Third party certification

If you prefer, certification can be performed by a professional who is governed by anti-money laundering regulations such as an accountant, banker, financial adviser, postmaster or solicitor. They will need to view the original document and write the following words on a copy of each document to be certified:

## 'I certify that this is a complete and true copy of the original document which I have seen?

The professional should then sign underneath the words they have written and also write their name, the date they signed and the name and address of the company they work for.

## 13.2 Trust/Company agreen ents

## Please provide an original or certified copy of the following documents.

 Copy of minutes appointing F athbones as investment manager

## The following document is required when not all of the trustees/directors are signing the form.

Copy of resolution confirming full authority of signatories to sign on behalf of the applying entity (for trusts and charitable trusts this should be signed by a quorum of trustees)

#### 13.3 Trust agreements

Please provide an original or certified copy of the following documents. Not applicable to company agreements.

- · Trust deed
- Trust investment policy statement<sup>2</sup>
- Trust accounts or latest financial statements (if applicable)
- · Details of additional trustees
- All deeds of appointment and retirement of all trustees not mentioned in the original trust deed

## 13.4 Company agreements

Please provide an original or certified copy of the following documents. Not applicable to trust agreements.

- · Copy of certificate of incorporation
- · Memorandum and articles of association
- · Latest financial statements
- · Details of additional directors

## 13.5 Trade union agreements

None of the above documents are required. Instead please provide the following.

Trade union rules book

### 13.6 Charity agreements

If the charity is governed by a trust deed, please refer to Section 13.3 above. If the charity is registered with Companies House, please refer to Section 13.4 above.

- 1 If this agreement is for a Bare Trust and there is a trust deed available, we ask that you provide it.
- 2 Current UK legislation (the Trustee Act 2000) imposes a requirement on trustees to have in place a policy statement providing guidance to Investment Managers which we request that you provide.

## 13 CLIENT VERIFICATION - INDIVIDUAL

## 13.7 Identity verification

For EACH individual listed in Section 4 who will be providing instructions on the Portfolio, please verify their identity by providing ON E of the following. Either the original to be certified by Rathbones or a copy certified by a third party.

- · Current passport
- Current full UK driving licence<sup>1</sup>
- HMRC tax notification<sup>2</sup>
- Government based correspondence<sup>3</sup>

For UK based company agree nents only, please provide one identification veri lication document from the following list for all s hareholders with a shareholding of 25% or more (10% or more for non UK based):

- · Current passport
- Current full UK driving licence
- HMRC tax notification<sup>2</sup>
- Government based correspondence<sup>3</sup>

For trust agreements only, ple ase provide one identification verification doc iment from the following list for all named be neficiaries of trust income (not relevant for chari able trusts):

- · Current passport
- Current full UK driving licence<sup>1</sup>
- HMRC tax notification<sup>2</sup>
- Government based correspondence<sup>3</sup>

## 13.8 Address verification

For EACH individual listed in Section 4 who will be providing instructions on the Portfolio, please verify their address by providing ()NE of the following. Either the original to be certified by Rathbones or a copy certified by a third party. Please note that documents used to verify ic entity may NOT also be used to verify address.

- Recent utility or council tax b II<sup>4</sup>
- Current full UK driving licence<sup>1</sup>
- Bank, building society, credit union statement/passbook<sup>5</sup>
- Mortgage statement from recognised lender<sup>2</sup>

For company agreements only, please provide one address verification document from the following list for all shareholders with a shareholding of 25% or more (10% or more for non UK based):

- Recent utility or council tax bill<sup>4</sup>
- Current full UK driving licence<sup>1</sup>
- Bank, building society, credit union statement/passbook<sup>5</sup>
- Mortgage statement from recognised lender<sup>2</sup>

For trust agreements only, please provide one address verification document from the following list for all named beneficiaries of trust income (not relevant for charitable trusts):

- Recent utility or council tax bill<sup>4</sup>
- Current full UK driving licence<sup>1</sup>
- Bank, building society, credit union statement/passbook<sup>5</sup>
- Mortgage statement from recognised lender<sup>2</sup>

### 13.9 Additional documentation

Each individual listed in Section 4 who has NOT met their Investment Manager prior to opening their Portfolio AND who will be providing instructions on the Portfolio should also provide ONE ADDITIONAL document from the following. Either the original to be certified by Rathbones or a copy certified by a third party.

- Personal portfolio statement from a UK investment manager (not older than 3 months)
- Bank, building society, credit union statement/passbook, (not older than 3 months). Credit card statements are not acceptable<sup>6</sup>

## 13.10 Non UK resident trust beneficiaries

Please provide the following

- A certified copy of either a non UK resident life tenant's passport or document, which includes an overseas Tax Identification Number (TIN)
- 1 Either the UK photocard licence or a current full old style paper licence. The paper counterpart of the photocard licence is not acceptable. Old style provisional licences are also not acceptable.
- 2 Not older than 12 months.
- 3 With relevant reference details eg date of birth or National Insurance number.
- 4 Not older than 3 months for utility bills (mobile telephone bills are not acceptable). The local authority council tax bill must be for the current year.
- 5 Not older than 3 months (credit card statements not acceptable).
- 6 Please note that if this proof has already been used to verify the client's address then it may NOT also be used as additional verification.

# 14 DECLARAT ONS AND SIGNATURE(S)

We have received the documents riaking up the Rathbone Investment Managemen Limited Agreement and Contractual Packs as described on Page 3 of this document and confirm we have agreed to Rathbone Investment Management Limited managing and/or advising on the investments and maintaining as Banker, Capital, deposit and Income Accounts on our behalf, subject to the Terms of Business and other documents as referred to in the Terms of Business which mak a up our Agreement.

We confirm we are aware of the cancellation or withdrawal rights referred to in the Terms of Business (in Section 1 -Our Agreement and our services, under the subheadings, Cancellation rights and Withdraw I rights) under which our Funds are to be managed by Rat bone investment Management Limited.

We accept that the information supplied in this form is only to enable Rathbone Investm ant Management Limited to manage or advise on our investment Portfolio in accordance with its Terms of Bui iness.

We acknowledge that Rathbone investment Management Limited is not our general financ al adviser or pensions adviser, and any tax information provided is in the context of the investment advice and se vices offered. Rathbone Investment Management Limite is the principal trading company and a Subsidiary of Rethbone Brothers Plc, and is a bank.

We have read all of this Client Agreement and Profile and we confirm that we have provided full and accurate information on our personal and financial circumstances in order that you may manage or advise on our investments accordingly. We understand the service that is being provided and that Rathbone Investment Management Limited may decline to act on our behalf in the event that the information provided is incomplete.

We consent to Rathbone Inves ment Management Limited's dealing and best execution arrangements and acknowledge that on some oc asions when Rathbone Investment Management Limited passes an order to another party for execution, the counterparty may execute the trade outside a regulated narket or exchange.

We consent to the use of our Personal Data by Rathbone Investment Management Limi ed and its group companies (including but not limited to Rathbone Brothers Plc, Rathbone Unit Trust Manager rent, Rathbone Trust Company, and Rathbone Pen ion and Advisory Services), ir accordance with the Terms of Business, and the Data Protection Act 1998.

We confirm that we have full authority to sign on behalf of the company/trust and if all ( irectors/trustees do not sign, a resolution authorising us w I be provided.

If there is anything you do not understand, please contact your Investment Manager before you sign and return this Agreement and associated forms.

Please note that a minimum of two trustees/directors or other authorised officers as listed in Section 4 and who have had their identity verified as per Section 13 must sign this document.

Trustee/Director<sup>1</sup>

Signed
Parric Migne
Name
Pauric Terence Mc Grone.
Date
22.3.13
Pulp Michael Hig
Name
Philip Michael Mi Grone
Date
22-7-13
Signed
Nome Nome
Name
CARMEL M'GRANE
Date
22.7.13
Signed MI Grane
Name
Michael Mc GLANE.
Date
22.7.13
Or other authorised officer as described in Section 4 – Authorised officer information.

If there are additional signatories and signatures, please enter these in the Client notes Section on Page 24.

Investment Manager	
Illaestilleur manage.	
Extension	
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Rathbone investment Management Limited is authorised by the Prudential Regulation Authority and regulated by the Fin ancial Conduct Authority and the Prudential Regulation Authority.

Registered office: Port of Liverpool Building, Fier Head, Liverpool L3 1NW Registered in England number: 014/18919

VAT Registration number: GB 241 6893 49

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RATHBONES
Established 1742