

ENTITY

1 ENTITY CORRESPONDENCE INFORMATION

Please complete

Name of entity¹

McGrone Haulage LTD
UK Occupational Pension Schemes

Address²

32 East Bridge St
Eniskillen
Co Fermanagh
United Kingdom.

Postcode

BT74 7BT

Correspondence or business address

(if different from above)

Postcode

Primary contact

Please enter the name of the individual who will have the most contact with your Investment Manager.

The personal details of this individual must also be included in Section 4 - Authorised officer information.

Primary contact name

Carmel McGrone

- 1 Enter the name of the trust, charity, company or similar entity.
- 2 Please enter the registered address if you are completing a company or similar entity Agreement.

2 TRUST SPECIFIC INFORMATION

For company and similar entities please go to Page 8.

☐ Discretionary

Life interest

☐ Charity☐ Bare trust☐ Accumulation and maintenance☐ Other

Details of other (if appropriate)

Charity number (if appropriate)¹

Please describe why the trust has been created (eg to provide income to fund scholarships).

Pension Fund Income

1. *Journal of Management Studies*, 1996, 33, 1, 1-14.

0	5	0	4
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See attached Trust
Instrument

(if applicable)

☒ Yes☐ No

Percentage (if different from standard)

_____%

We are required to classify clients into categories. Please tick the box of any of the statements below that apply to the trust.

If you tick two or more of the boxes, please contact your Investment Manager as you may need different paperwork and an explanation of the effect of a new classification and the options available to you.

☐ The trust has turnover (eg income) of greater than EUR 40 million²

☐ The trust has total assets (eg all assets including property) of greater than EUR 20 million²

☒ The trust has own funds (eg trust assets after liabilities) of greater than EUR 2 million²

1 Only for charitable incorporated entities.

2 If you are unsure of the exchange rate, please consult your Investment Manager.

ENTITY

3 COMPANY SPECIFIC INFORMATION

Complete for companies or similar entities.

Outline of the company's business

Haulage + Transport
Company

Financial year end

31 12

Residence of the company



UK



Other

If other, please specify the country of residence

Company registration number

NI 6018816

Charity number¹

Tax rate (if appropriate)

NIL

%

Authorised share capital

£100

Issued share capital

£100

Names of shareholders who hold greater than 10% of the share capital

Name

Philip Michael McGrane

Name

Pauric Terence McGrane

Name

Name

If the company is part of a group, please supply details of the group structure²

NO

Client classification

We are required to classify clients into categories. Please tick the box of any of the statements below that apply to the company.

If you tick two or more of the boxes, please contact your Investment Manager as you may need different paperwork and an explanation of the effect of a new classification and the options available to you.

☐ The company has turnover (eg sales) of greater than EUR 40 million³

☐ The company has fixed and current assets of greater than EUR 20 million³

☒ The company has own funds (eg shareholder equity) of greater than EUR 2 million³

¹ Only for charitable incorporated entities.

² If it is easier, please provide an organisation chart.

³ If you are unsure of the exchange rate, please consult your Investment Manager.

ENTITY

4 AUTHORISED OFFICER INFORMATION CONTINUED

Trustee/Director 1

Or role (if other authorised officer)

- ☐ Trustee ☒ Director
- ☐ Other (please specify)

Title

- ☒ Mr ☐ Mrs
- ☐ Ms ☐ Miss ☐ Other (please specify)

Surname

McGrane

Forename(s)

Paulie Terence

Date of birth

25 07 1987

- ☐ Tick here if this authorised officer will be providing Rathbones directly with instructions.

Address

Inver Glebe
Inver 90
Co. Donegal
Ireland

Postcode

Telephone

Home

Work

Mobile

Fax

Email address

1 info@mcgranehaulage.com
2

Employment status

- ☐ Retired ☒ Employed
- ☐ House wife ☐ Not employed
- ☐ Part time ☐ Self employed

Current or previous occupation

Director of McGrane Haulage Ltd

Trustee/Director 2

Or role (if other authorised officer)

- ☐ Trustee ☒ Director
- ☐ Other (please specify)

Title

- ☒ Mr ☐ Mrs
- ☐ Ms ☐ Miss ☐ Other (please specify)

Surname

McGrane

Forename(s)

Philip Michael

Date of birth

23 09 1984

- ☐ Tick here if this authorised officer will be providing Rathbones directly with instructions.

ENTITY

4 AUTHORISED OFFICER INFORMATION CONTINUED

Address

Inver Glebe
Inver P.O.
Co. Donegal
Ireland

Postcode

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Telephone

Home

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Work

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Mobile

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Fax

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Email address

1

lup@mcgranehaulage.com.

2

Employment status

- | | |
|-------------------------------------|--|
| <input type="checkbox"/> Retired | <input checked="" type="checkbox"/> Employed |
| <input type="checkbox"/> House wife | <input type="checkbox"/> Not employed |
| <input type="checkbox"/> Part time | <input type="checkbox"/> Self employed |

Current or previous occupation

Trustee/Director 3

Or role (if other authorised officer)

- | | |
|---|-----------------------------------|
| <input checked="" type="checkbox"/> Trustee | <input type="checkbox"/> Director |
| <input type="checkbox"/> Other (please specify) | |

Title

- | | |
|-----------------------------|---|
| <input type="checkbox"/> Mr | <input checked="" type="checkbox"/> Mrs |
| <input type="checkbox"/> Ms | <input type="checkbox"/> Miss <input type="checkbox"/> Other (please specify) |

Surname

McGrane

Forename(s)

Carmel

Date of birth

26 04 1955

- ☐ Tick here if this authorised officer will be providing Rathbones directly with instructions.

Address

32 East Bridge St.
Smiskillen
Co. Fermanagh
United Kingdom

Postcode

BT74 7BT

Telephone

Home

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Work

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Mobile

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Fax

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ENTITY

4 AUTHORISED OFFICER INFORMATION CONTINUED

Trustee/Director 3 continued

Email address

1

Carmel@McGroneTransport.com

2

Employment status

☐

Retired

☒

Employed

☐

House wife

☐

Not employed

☐

Part time

☐

Self employed

Current or previous occupation

Director of Ted McGrone + Sons LTD

Trustee/Director 4

Or role (if other authorised officer)

☒

Trustee

☐

Director

☐

Other, please specify

Title

☒

Mr

☐

Mrs

☐

Ms

☐

Miss

☐

Other (please specify)

Surname

McGrone

Forename(s)

Michael

Date of birth

23 11 1958

☐

Tick here if this authorised officer will be providing Rathbones directly with instructions.

Address

32 Eastbridge St.,
Ennis Killen
Co. Fermanagh
United Kingdom

Postcode

BT74 7BT

Telephone

Home

Work

Mobile

Fax

Email address

1

info@McGroneTransport.com

2

Employment status

☐

Retired

☒

Employed

☐

House wife

☐

Not employed

☐

Part time

☐

Self employed

Current or previous occupation

Director of Ted McGrone + Sons LTD

If there are additional corporate trustees, trustees, directors or other authorised officers whose details need to be provided please enter these in the Client notes Section on Page 24.

5 PORTFOLIO SUITABILITY

Please answer EVERY question in this Section.

Rather than leaving any response blank please enter 0 or nil as appropriate.

In this Section we ask you about your entity's financial situation and the education, knowledge and experience of financial investments of the trustees, directors or other authorised officers. We appreciate that some of the questions may appear intrusive but please understand that your responses will help to determine whether the services we propose are both affordable and suitable.

5.1 Income, assets and liabilities

Please note that the questions below relate to the trust or company and not to the trustees or directors.

Turnover/Income**Investment income**

- | | |
|--|--|
| <input checked="" type="checkbox"/> £0 | <input type="checkbox"/> £50,001 – £100,000 |
| <input type="checkbox"/> £1 – £10,000 | <input type="checkbox"/> £100,001 – £150,000 |
| <input type="checkbox"/> £10,001 – £20,000 | <input type="checkbox"/> £150,001 + |
| <input type="checkbox"/> £20,001 – £50,000 | |

Other

- | | |
|--|--|
| <input type="checkbox"/> £0 | <input type="checkbox"/> £50,001 – £100,000 |
| <input type="checkbox"/> £1 – £10,000 | <input type="checkbox"/> £100,001 – £150,000 |
| <input type="checkbox"/> £10,001 – £20,000 | <input type="checkbox"/> £150,001 + |
| <input type="checkbox"/> £20,001 – £50,000 | |

If other, please specify

Annual expenditure

- | | |
|--|--|
| <input type="checkbox"/> £0 | <input type="checkbox"/> £50,001 – £100,000 |
| <input checked="" type="checkbox"/> £1 – £10,000 | <input type="checkbox"/> £100,001 – £150,000 |
| <input type="checkbox"/> £10,001 – £20,000 | <input type="checkbox"/> £150,001 + |
| <input type="checkbox"/> £20,001 – £50,000 | |

Please list any regular annual investments or financial planning commitments.

NIL

Assets

Long term cash deposits

£ 50,000

Property (approximate value)

£ NIL

Other investments including portfolios managed elsewhere

£ NIL

Other financial assets

£ NIL

Liabilities

Commitments (eg mortgages, loans)

£ NIL

Other assets and liabilities

NIL

5 PORTFOLIO SUITABILITY CONTINUED

Please complete the following for the trustees, directors or other authorised officers as a group or, where appropriate, for those who will actively liaise with Rathbones in relation to the Portfolio.

5.2 Investment experience

What is the approximate average length of time the trustees/directors/authorised officers have been participants in financial markets?

- ☐ More than 10 years ☐ 6 – 10 years
☒ 5 years or less

5.3 Investment services used

For the individuals listed in Section 4 who will be providing instructions to Rathbones, please tick which of the following professional services they have previously used:

- ☐ Having their investments managed for them by a professional on a discretionary basis
☐ Having their investments managed by a professional on a non-discretionary basis
☒ Managing their own investments subject to the receipt of advice from a professional
☐ Managing their own investments and directing a broker to deal for them
☐ None of the above

5.4 Educational background

Please give details of the level at which the trustees/directors/authorised officers completed their formal education. Indicate the number of trustees/directors/authorised officers for each level:

- ☒ Secondary school level
☐ Higher education/degree
☐ Professional/post graduate qualifications

6 OVERALL INVESTMENT POLICY

Please answer EVERY question in this Section.

Rathbones' investment policy seeks to respond to the financial needs you outline. We need to ascertain your broad Investment Objectives, knowledge and experience of financial instruments and the degree of risk that is acceptable to you. We generally look to build diversified portfolios, invested across a range of asset classes but predominantly in equities and bond markets.

The majority of our clients are looking to invest over the medium to long term and accordingly would expect the value of their investment Portfolios and the level of income produced to fluctuate.

With regard to risk, whilst the aggregate Portfolio should perform in accordance with your parameters, individual securities within a Portfolio may experience higher or lower fluctuations in value.

6.1 Proposed investment period

Over what period are you seeking to invest your capital before requiring it for an alternative purpose?

- | | |
|--|--|
| <input checked="" type="checkbox"/> More than 10 years | <input type="checkbox"/> 6 – 10 years |
| <input type="checkbox"/> 3 – 5 years | <input type="checkbox"/> 2 years or less |

6.2 Why are you investing?

Please do not leave this question blank.

In order to derive a suitable investment strategy for you we need to understand the reasons behind your decision to invest. In as many or as few words as you wish, please use the space below to provide a general explanation of why you are investing. This could be as simple as 'investing for long term growth' or 'to provide an income for the charity'. In addition, we also need details of any specific purpose(s) for which the Portfolio is likely to be used eg purchasing property.

General explanation

Occupational Pension
Scheme

Specific purpose

Pension Fund Growth

We recognise that your circumstances may change over time, affecting the Portfolio strategy that we agree with you. Over the lifetime of your Portfolio it is likely that we will agree strategy variations with you to meet your changing requirements. Should your circumstances or goals alter, we therefore ask that you provide your Investment Manager with any information you feel may impact on the strategy agreed, so that they may consider it when managing or advising on your investments or providing services to you.

For trusts, current UK legislation (the Trustee Act 2000) imposes a requirement on trustees to have in place a policy statement providing guidance to Investment Managers which we request that you provide.

6.4 Restrictions on discretionary management

In recent years, we have been able to include a wider range of investments in portfolios that are sometimes referred to as alternative assets. These are designed to reduce volatility and, hence, risk. There are many different types of alternative assets, but two we use most often are known as fund of hedge funds and structured products, though we may also invest in areas such as commodity or property funds.

We approve of and understand how different asset classes may be used in the construction of our Portfolio including equities (both individual and in collective managed funds), fixed interest stocks (such as Government gilts and corporate bonds), cash, hedge funds, structured products, property funds and commodity funds, as described in the paragraphs above, the Terms of Business and the Guide to Discretionary Investment Management.

If your answer is **‘No’** to the above question, it is unlikely that Rathbones will be able to assist you with your investment needs **without placing some restriction on the asset classes in and diversification of your Portfolio.**

If you would like to place any restrictions on where your money should be invested (eg areas or companies to avoid due to moral, ethical, political, corporate views etc, or existing holdings that should not be sold) please provide details below:

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

7 FUND OPENING

Please tick one Investment Objective and one Risk Profile for your Fund. Please do not leave this Section blank.

☐ Capital growth priority

☒ Balanced between capital growth and income

☐ Income priority

☒ Lower
☐ Medium
☐ Higher

Our preferred approach to working with our clients is to provide a discretionary investment management service whereby your Investment Manager takes responsibility for making all of the decisions about the investments in your Portfolio at their discretion, based on your requirements.

If you require the Fund requested above to be managed on a non-discretionary basis, please refer to Section 3 – Non-discretionary investment management service in the Terms of Business and discuss this with your Investment Manager before confirming the details below.

Additional main Funds may be requested beyond that which has already been selected above (for example, 'B' Funds). For each additional Fund, the following information is required: how the Fund(s) will be managed (discretionary or non-discretionary), the Investment Objective, Risk Profile and purpose. This should also be discussed with your Investment Manager before confirming the details below.

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8 PORTFOLIO INCOME

Please complete

In this Section you have the opportunity to decide what you would like done with income generated within your Portfolio. You may choose for it to be retained in your Portfolio for subsequent reinvestment or have it paid out periodically either wholly or as a fixed amount.

If you require:

- all of the income generated to be **retained for reinvestment**, please tick the *Retain for reinvestment* box;
- all of the income generated to be **paid out** monthly or quarterly, please tick the *All income* box and tick *Monthly* or *Quarterly* as appropriate;
- a fixed amount to be **paid out** monthly or quarterly, please enter the value to be paid out in the *Fixed amount* box and tick *Monthly* or *Quarterly* as appropriate.

	Retain for reinvestment	Pay out ¹			
		All income	Fixed amount	Period ²	
				Monthly	Quarterly
Main Fund	<input checked="" type="checkbox"/>	<input type="checkbox"/>	£ _____	<input type="checkbox"/>	<input type="checkbox"/>

1 If you require a fixed amount to be paid out and insufficient income is generated by the Fund during the period, a capital withdrawal will need to take place.

2 If you choose to have income paid out please select how regularly this should occur by ticking the *Monthly* or *Quarterly* boxes as appropriate.

10 CONNECTED PERSONS CONTINUED

Please complete where appropriate.

Financial Adviser/Intermediary

Company name

Title

☐

Mr

☐

Mrs

☐

Ms

☐

Miss

☐

Other (please specify)

Surname

Forename(s)

Address

Postcode

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Telephone

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Email

Other Connected Person

Relationship

Scheme Administrator

Company name (if applicable)

Bespoke Pension Services LTD

Title

☒

Mr

☐

Mrs

☐

Ms

☐

Miss

☐

Other (please specify)

Surname

McCloskey

Forename(s)

GRAIN

Address

Daws House

33-35 Daws Lane

London

Postcode

W7 4SD

Telephone

02476010285

Email

info@bespokepension
Services.co.uk

If there are additional Connected Persons, please enter the details in the Client notes Section on Page 24.

11 REPORTING

Please complete

For all clients

Periodic reports are available to clients and Connected Persons in printed format and/or online. We ask you to indicate below which individual should receive which reporting option.

Please note that, if you or a Connected Person selects the Online Portfolio Service rather than the printed options, a valid email address must be provided in Sections 4 and/or 10.

	Online Portfolio Service valuations	Printed valuations	Online Portfolio Service Taxation Papers ¹	Printed Taxation Papers ¹ (tick one box only)	Annual Regulatory Report ²	Contract notes ³
Trustee/Director 1	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trustee/Director 2	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trustee/Director 3	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Trustee/Director 4	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Accountant	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Solicitor	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Financial Adviser/Intermediary	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other Connected Person	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Valuation frequency

Please tick one of the following boxes to indicate how frequently valuations are to be received⁴.

- ☐ Six monthly – March and September
- ☐ Six monthly – April and September
- ☒ Six monthly – June and December
- ☐ Three monthly

1 Please note that printed Taxation Papers will not be sent if you have selected the Online Portfolio Service option. Printed Taxation Papers will only be sent to one recipient, either an authorised officer as listed in Section 4 or a professional adviser, so please tick only one of the printed Taxation Papers boxes.

2 By default, the Annual Regulatory Report will be sent only to an authorised officer as listed in Section 4.

3 For discretionary Funds, by default, individual contract notes will not be provided. Details of all contract notes will be included in the online and printed valuations. However, if individual contract notes are required as well, please place ticks in this column to indicate who should receive them and these will be provided in a timely manner. Should you specifically require dispatch on a T+1 basis, please contact your Investment Manager. For all other Funds, these will be sent to the Fund holder.

4 Unless otherwise stated this will default to six monthly – 31 March and 30 September for charities and six monthly – 5 April and 30 September for trusts, companies and similar entities.

14 DECLARATIONS AND SIGNATURE(S)

We have received the documents making up the Rathbone Investment Management Limited Agreement and Contractual Packs as described on Page 3 of this document and confirm we have agreed to Rathbone Investment Management Limited managing and/or advising on the investments and maintaining/as Banker, Capital, deposit and Income Accounts on our behalf, subject to the Terms of Business and other documents as referred to in the Terms of Business which make up our Agreement.

We confirm we are aware of the cancellation or withdrawal rights referred to in the Terms of Business (in Section 1 – Our Agreement and our services, under the subheadings, Cancellation rights and Withdrawal rights) under which our Funds are to be managed by Rathbone Investment Management Limited.

We accept that the information supplied in this form is only to enable Rathbone Investment Management Limited to manage or advise on our investment Portfolio in accordance with its Terms of Business.

We acknowledge that Rathbone Investment Management Limited is not our general financial adviser or pensions adviser, and any tax information provided is in the context of the investment advice and services offered. Rathbone Investment Management Limited is the principal trading company and a Subsidiary of Rathbone Brothers Plc, and is a bank.

We have read all of this Client Agreement and Profile and we confirm that we have provided full and accurate information on our personal and financial circumstances in order that you may manage or advise on our investments accordingly. We understand the service that is being provided and that Rathbone Investment Management Limited may decline to act on our behalf in the event that the information provided is incomplete.

We consent to Rathbone Investment Management Limited's dealing and best execution arrangements and acknowledge that on some occasions when Rathbone Investment Management Limited passes an order to another party for execution, the counterparty may execute the trade outside a regulated market or exchange.

We consent to the use of our Personal Data by Rathbone Investment Management Limited and its group companies (including but not limited to Rathbone Brothers Plc, Rathbone Unit Trust Management, Rathbone Trust Company, and Rathbone Pension and Advisory Services), in accordance with the Terms of Business, and the Data Protection Act 1998.

We confirm that we have full authority to sign on behalf of the company/trust and if all directors/trustees¹ do not sign, a resolution authorising us will be provided.

If there is anything you do not understand, please contact your Investment Manager before you sign and return this Agreement and associated forms.

Please note that a minimum of two trustees/directors or other authorised officers as listed in Section 4 and who have had their identity verified as per Section 13 must sign this document.

Trustee/Director¹

Signed

Paucic M'Grane

Name

Paucic Terence McGrane

Date

20/02/2015

Signed

Philip Michael McGrane

Name

Philip Michael McGrane

Date

20/02/2015

Signed

M Mc Grane

Name

M Mc GRANE

Date

20/02/2015

Signed

C. McGrane

Name

CAROL MC GRANE

Date

20/02/2015

¹ Or other authorised officer as described in Section 4 – Authorised officer information.

If there are additional signatories and signatures, please enter these in the Client notes Section on Page 24.