

NORTH WEST MARBLE & GRANITE LTD

PROFIT PROJECTIONS - June 2013 to May 2015

	<u>2013/14</u>	<u>2014/15</u>	<u>2015/16</u>
Sales	£ 2.510M	£ 3.560M	£ 4.570M
Direct Materials	£ .878M	£ 1.246M	£ 1.600M
Factory Wages	<u>£ .527M</u>	<u>£ 0.748M</u>	<u>£ .960M</u>
Gross Profit	£ 1.105M	£ 1.566M	£ 2.010M
Admin Wages	£ 150K	£ 200K	£ 250K
Light, Heat, Water	£ 40K	£ 50K	£ 60K
Telephone	£ 24K	£ 30K	£ 36K
Insurance	£ 25K	£ 36K	£ 46K
Stationary, Postage	£ 16K	£ 20K	£ 24K
Rent / Rates	£ 50K	£ 60K	£ 70K
Accountancy	£ 18K	£ 24K	£ 30K
Entertainment/Travel?	£ 30K	£ 45K	£ 60K
Repairs/Renewals	£ 30K	£ 40K	£ 50K
Legal/Professional	£ 16K	£ 24K	£ 30K
Sundry ?	£ 30K	£ 36K	£ 42K
Motor Expenses ?	£ 75K	£ 85K	£ 95K
Bank Charges/Interest	£ 9K	£ 12K	£ 15K
- Advertising	£ 36K	£ 48K	£ 60K
- Computer Costs	£ 25K	£ 35K	£ 45K
Workwear	£ 12K	£ 15K	£ 18K
Health & Safety	£ 10K	£ 12K	£ 15K
I/F Int / Charges	£ 15K	£ 30K	£ 45K
Depreciation	£ 25K	£ 30K	£ 35K
Contingency 10%?	£ 25K	£ 35K	£ 45K
Loan Interest	<u>£ -50K</u>	<u>£ 60K</u>	<u>£ 70K</u>
TOTAL OVERHEADS	<u>£ .711M</u>	<u>£ .927M</u>	<u>£ 1.141M</u>
PRE TAX PROFIT	<u>£ .394M</u>	<u>£ .639M</u>	<u>£ .869M</u>