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> Ms Rosemary Stephenson 37 Frimley Grace Gardens Frimley CAMBERLEY GU16 7JY

06 June 2018

Our Ref: DCA/CM

Dear Rosemary

Re: Unit 11 Falcon Business Park

My apologies for taking a little longer than I should have to write to you with my advice. For the first time for many years I took two weeks' holiday around the last week of April/first week of May and the backlog of work that has caused has been quite ridiculous. I should be up to date again by the end of next week, but this has meant a lot of my work has been delayed.

I have now visited the property and I have indicated to you the tenant has expressed an interest in purchasing.

There is a shortage of freeholds for sale and I am sure if you decided to sell with vacant possession there would be a good level of interest.

I have sold a number of units on Falcon Business Park, including of course on your behalf, and sometimes there has been an issue with valuation where the lender's surveyor has adopted a cautious or, I would say, too cautious approach.

It would be my advice to market the property with a guide price of £220,000 expecting it to sell for around £200,000.

Once again my apologies for the delay in reporting to you. I trust if I can be of further assistance you will contact me again.

Yours sincerely

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